

PRESS RELEASE DATED 6 February, 2019

MANAPPURAM'S Q3 NET PROFIT JUMPS 42 PERCENT TO RS. 244.11 CRORE.

Valapad (Thrissur): Manappuram Finance Ltd. has declared its third quarter results with all-round growth in business and profitability. Consolidated net profit for the third quarter ending on December 31, 2018 was reported at Rs. 244.11 crore, a sharp increase of 42 percent over Rs. 171.73 crore recorded in Q3 of the previous fiscal. Net quarterly profit of the standalone entity (which excludes subsidiaries) grew by 24.4 percent to Rs. 210.83 crore.

Total consolidated operating income during the quarter stood at Rs. 1081.20 crore, an increase of 24 percent compared to Rs. 872.00 crore reported in the year ago quarter. Consolidated assets under management (AUM) grew by 21.4 percent to Rs.17,783.06 crore, against Rs. 14,650.16 crore reported in the year ago quarter.

The Board of Directors, which met at Valapad today to consider the results, approved payment of interim dividend of Rs. 0.55 per share of face value of Rs. 2/-

Sharing the results with the media, Mr. V.P. Nandakumar, MD & CEO, said, "Our performance during the quarter is noteworthy not only because of the substantial growth in business volumes and profitability, but also because all our new businesses have now contributed to the profits. Having begun its diversification in 2014, the company is well set to reap the rewards from here on."

The company's microfinance subsidiary, Asirvad Microfinance, registered impressive growth ending the quarter with an AUM of Rs. 3195.16 crore, an increase of 51.3 percent compared to Rs. 2728.94 crore in the year ago quarter. Asirvad also reported a net profit of Rs 33.24 crore compared to Rs 2.90 crore reported in Q3 of FY19. With 16.66 lakh customers, 928 branches, and 4,872 employees, Asirvad Microfinance has a presence in 22 States and UTs and the 6th largest NBFC- MFI in India.

The company's home loans subsidiary, Manappuram Home Finance Pvt. Limited, reported an AUM of Rs 478.00 crore, a growth of 39.7 percent over Rs. 342.22 crore recorded in Q3 of previous year. The Commercial Vehicles division reported rapid growth and ended the quarter nearly doubling its AUM to Rs. 975.54 crore (Rs. 499.81 crore). In aggregate, the company's non-gold loan businesses have contributed 29.6 percent of its total consolidated AUM.

The company's Gold loan AUM went up by 10.57 percent to Rs.12,524.91 crore, from Rs.11,327.08 crore in the year ago quarter. Gold holdings have increased to 66.3 tonnes from 62.34 tonnes last year, a growth of 6.4 percent. The number of live gold loan customers stood at 23.80 lakhs as of December 31, 2018.

In keeping with recent trends, average borrowing cost went up by 48 bps during the quarter, to 9.37 percent. The company's consolidated net worth stood at Rs 4,341.52 crore as of December 31, 2018. The book value per share stood at Rs. 51.51 and its capital adequacy ratio was at 26.36 percent.

Results at a glance

Consolidated

Rs. in Crore

Particulars	Q3 FY 2019 (IND AS)	Q3 FY 2018 (IND AS)	% Growth YoY
Income from operations	1081.20	872.00	23.99%
Profit before tax	387.84	265.36	46.16%
Profit after tax (After minority interest)	244.11	171.73	42.15%
AUM	17783.06	14650.16	21.38%
Net Worth	4341.52	3698.91	17.37%
Return on Assets (%)	5.15%	4.50%	
Return on Equity (%)	23.02%	19.06%	
No. of branches	4314	4183	
Total No. of Employees	25202	24761	

Stand alone

Rs. in Crore

Particulars	Q3 FY 2019 (IND AS)	Q3 FY 2018 (IND AS)	% Growth YoY
AUM	14,207.33	12,196.29	16.49%
Gold loan AUM	12,524.91	11,327.08	10.57%
Gold Holding (Tonnes)	66.32	62.34	6.38%
Total Live gold loan customers (in mn)	2.38	2.22	7.39%
Comm. Vehicle Loans AUM	975.54	499.81	95.18%
Gold loans disbursed	21,028.53	16,164.00	30.09%
Capital Adequacy Ratio	26.36%	27.88%	
Cost of Fund	9.37%	8.56%	
Gross NPA (%)	0.58%	0.69%	
Net NPA (%)	0.32%	0.42%	
Number of Branches	3349	3318	
Subsidiaries			
Microfinance - AUM	3195.16	2111.65	51.31%
Home Loans - AUM	478.00	342.22	39.68%

About Manappuram Finance Ltd.

Manappuram Finance Ltd. is one of India's leading gold loans NBFCs engaged in providing finance against used household gold ornaments. Incorporated in 1992, the company has been promoted by Mr. V.P. Nandakumar (current MD & CEO) whose family has been involved in gold loans since 1949. It is headquartered at Valapad in the Thrissur District of Kerala. The company went public in August 1995 and its shares are listed on the BSE and NSE stock exchanges.

As of December 31, 2018, the Company had 4314 branches across 24 states and 4 UTs with Assets under management (AUM) of Rs 17,783.06 crore. The company's net worth stood at Rs. 4,341.52 crore.